

Presentation

Pankaboutpeople#bankaboutpeople#bankabou

September 30, 2025

Sople#bankaboutpeople#bank

Ameriabank at a Glance

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2025 Q3 Snapshot

3.

2025 Q3 Financial Results

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Strategy Highlights

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Appendices



Improving the quality of life

The largest lender in Armenia
The largest lender of the Armenian economy with
21.2% loan market share among banks

Best in class ESG practices
Doing business responsibly and promoting ESC culture, first Green Bond issuer in the country, best practice corporate governance, professional Board and experienced management team

- 2 Omni channel distribution platform with focus on digital products and ecosystems
 Offloading rate* of 99%, cash offloading rate** of 92%, online banking penetration rate of 81%, rapidly increasing number of monthly active users
- High profitability and sustainable growth potential
 Consistently high profitability ratios, sustainable high growth of business, diversified loan portfolio and income sources, effective risk management

- Superior customer and employee experience
 High service quality and customer satisfaction
 scores, high employee satisfaction and engagement
 levels, proven leadership by culture and values
- Attractive macro fundamentals
 Robust economic growth, near-target inflation
 and effective monetary policy, stable exchange
 rate and continued fiscal expansion

^{**} Cash offloading rate - share of cashless transactions performed via distance and digital channels (IB, MB, POS/VPOS) in the total number of transactions

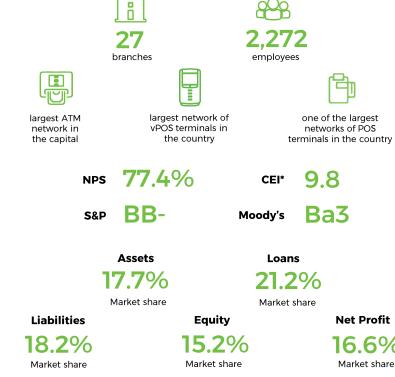


^{*} Offloading rate or Branch offloading rate - share of transactions performed via distance and digital channels in the total number of bank's transactions.

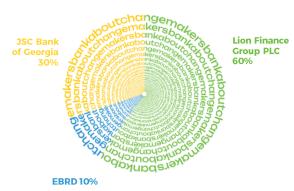
The Largest Lender in Armenia

Overview

- A leading universal bank in Armenia, offering corporate, investment and retail banking services
- The largest lender in the Armenian market.
- Ongoing appreciation and quality recognitions by reputable global institutions
- Highest possible credit ratings within current sovereign rating constraints







* Client Experience Index with max possible value of 10



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2025 Q3 Achievements

Loans*		Assets	Assets		Liabilities		
Total amount	1,543 B	Total amount	2,115 B	Total amount	1,807 B		
YoY Growth	+36.5%	YoY Growth	+35.8%	YoY Growth	+36.9%		
Deposits**		Equity		Profit			
Deposits** Total amount	1,420 B	Equity Total amount	308 B	Profit Total amount	51.0 B		

Awards:

- Ameriabank has won in 4 nominations of the Best Digital Banks Awards 2025 by Global Finance magazine.
 - Best in Transformation
 - Best Online Product Offerings



- Best in Lending
- Most Innovative Digital Bank

Highlights:

- High profitability with RoE of 24.2% and RoA of 3.4%.
- Largest loan portfolio in the market with steadily robust asset quality (NPL ratio of 1.5%).
- Monthly Active Users (MAU) by login increased by 58.3% YoY.
- High service quality and customer satisfaction scores, with NPS of 77.4% and CEI^{***} of 9.8.



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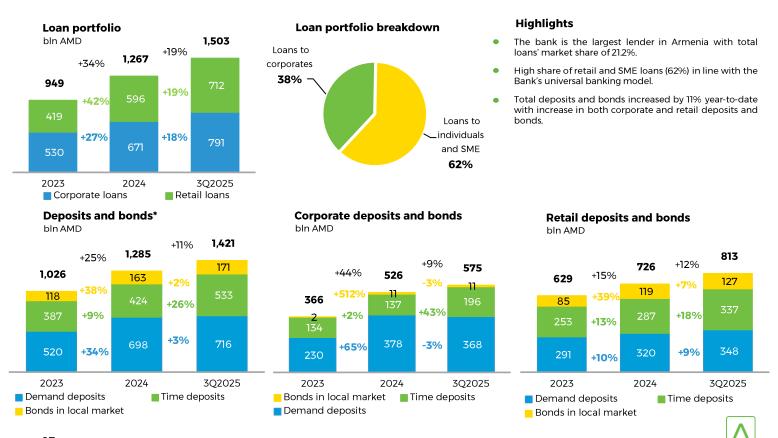
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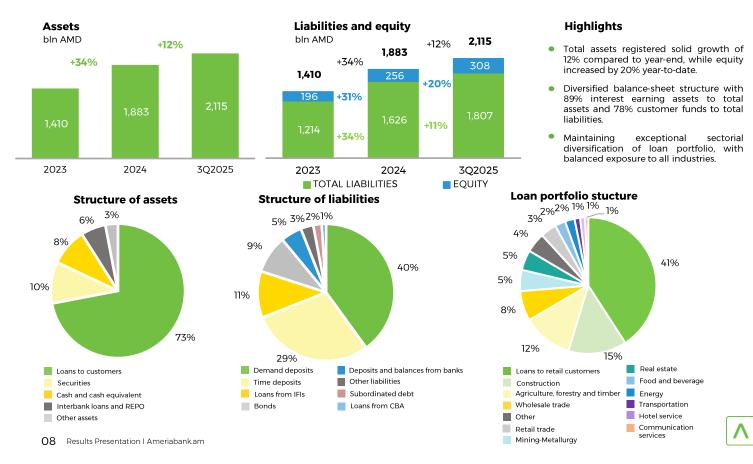
Appendices



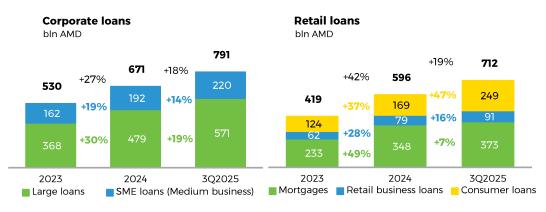
Core Business



Assets and Liabilities Structure

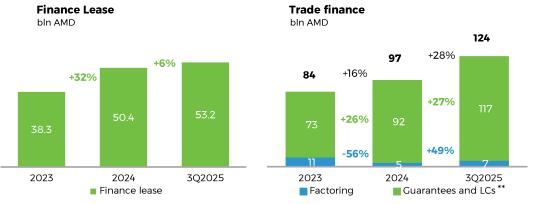


Corporate and Retail Banking



Highlights

- Corporate loans portfolio increased by 18% year-to-date due to growth of both SME and large loans.
- Retail loan portfolio increased by 19% yearto-date, driven by strong increase in consumer loans.
- Total SME (Retail and Corporate) portfolio reached AMD 311b, with 15% growth yearto-date.
- Trade finance total portfolio increased by 28% year-to-date due to high growth of offbalance guarantees.



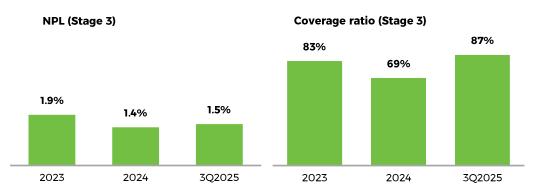
AMD 712 b

AMD 791 b

corporate loans and advances*



Loan Portfolio Quality



Highlights

NPL ratio and cost of credit risk remained broadly flat at 1.5% and 0.2% respectively.

Cost of credit risk



1.5%

NPL

0.2%

Cost of credit risk

87%

Coverage ratio



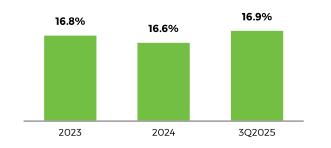
Capital



Highlights

 Capital adequacy ratios are comfortably above the minimum regulatory requirements.

Total Capital Adequacy Ratio

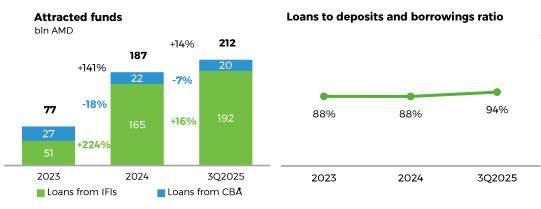


16.9%

CAR



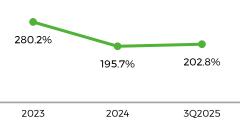
Funding and Liquidity



Highlights

- Loans to deposits and borrowings ratio stood at 94%.
- Liquidity ratios (LCR & NSFR) are well above the required thresholds (100%).

LCR (Liquidity Coverage Ratio)**



NSFR (Net Stable Funding Ratio)**

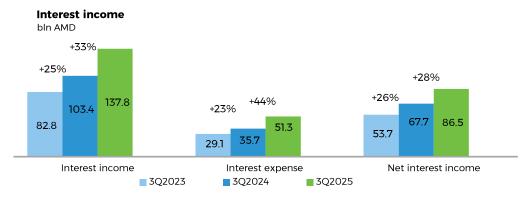


^{*} Loans from a pool of designated funds aimed at supporting Armenian private sector (MSME) and channeled through banking system



^{**} Ratios are calculated per CBA methodology

Income

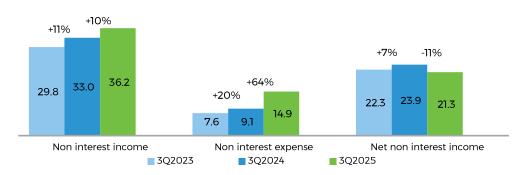


Highlights

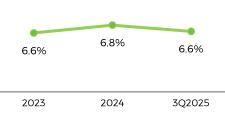
- Net interest income increased by an impressive 28% YoY.
- The Bank's NIM slightly declined but still outperformed the market average by 0.4pp.
- Net non interest income decreased by 11% YoY, primarily due to lower FX income and increased costs of credit card maintenance, resulting from overall credit card business growth.

Non interest income

bln AMD



NIM (Net Interest Margin)





Efficiency and Profitability

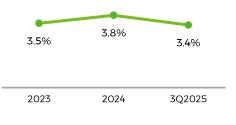


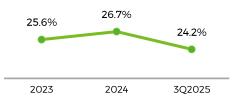
Highlights

- Net profit rose by 23% YoY despite last year's exceptionally high base. The main driver was higher net interest income. Continuous YoY significant growth of net profit shows the sustainability of the underlying factors.
- Strong profit generation resulted in high profitability ratios, with ROE and ROA standing at 24.2% and 3.4% respectively.
- The cost-to-income ratio improved to 39.6%, primarily driven by higher income generation.

ROA (Return on Assets)







AMD 51.0 b



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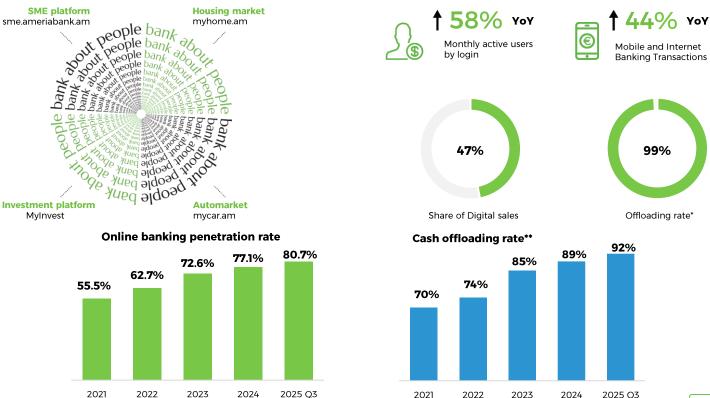
Strategic Objectives





Omni Channel Distribution Platform with Focus on Digital

Customer centric digital ecosystems



^{*} Share of transactions performed via distance and digital channels in the total number of bank's transactions

^{**} Share of cashless transactions performed via distance and digital channels (IB, MB, POS/VPOS) in the total number of transactions.



Best in Class ESG Practices

Sustainability Strategy

Long-term commitment to creating a sustainable environment and supporting customers'

transition towards a carbon neutral economy









Green Bonds Issuance

- First Green bond issuer in Armenia
- USD 62 mn* Green bonds issued in total

Doing business responsibly and giving back to community

- Best practice E&S risk management
- **AMD 3336 mn** (up by 25% YoY) allocated in 2024 for CSR purposes





Impact**

Children's

healthcare and

wellbeing



Educational

Infrastructure and community development

112,324 tons eCO2 emissions avoided 272,354,810 kwh

Estimated annual total clean electricity production

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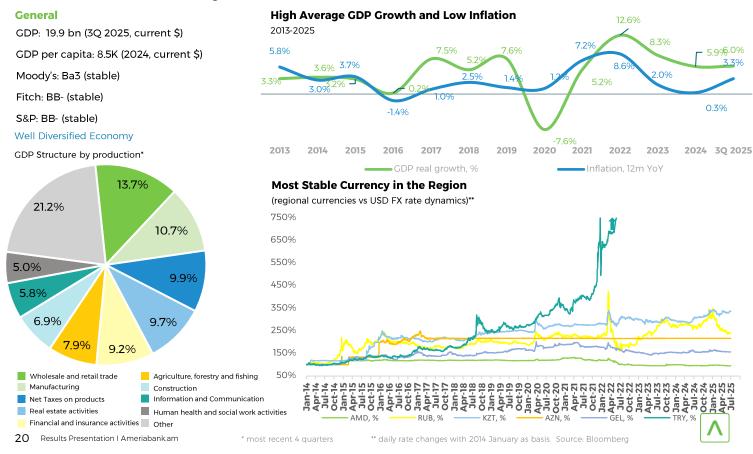
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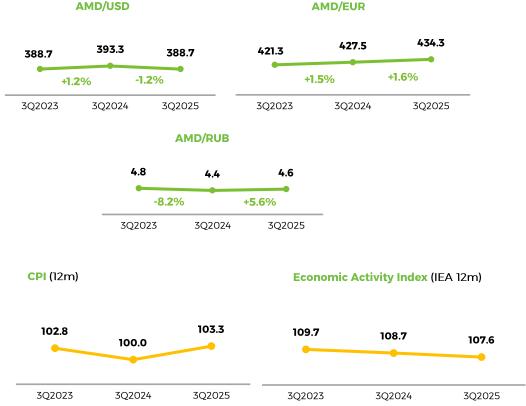
Appendices: External Environment



Armenia Country Overview



Armenia Macroeconomic Indicators



Highlights

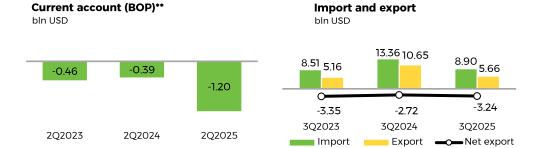
- Armenia's economic growth strengthened in the third quarter of 2025, following a moderate first-half performance. The Economic Activity Index (EAI) rose by 7.6% year-on-year in January-September, up from 6.3% in the first half, reflecting a recovery in industry and continued expansion in services, construction, and agriculture.
- The Armenian dram (AMD) remained broadly stable in Q3 2025, with minor fluctuations reflecting shifts in regional trade flows and cross-border capital movements. The currency held steady against the U.S. dollar, while posting a modest depreciation against the ruble and euro.
- Over January-September 2025, average inflation stood at 3.3%, compared with just 0.01% a year earlier. The Central Bank of Armenia maintained the refinancing rate at 6.75%, signaling a cautious stance amid moderating inflation but persistent upside risks.

Source: Statistical Committee of Armenia, Central Bank of Armenia



Armenia Macroeconomic Indicators





Highlights

- Foreign trade volumes fell sharply, with a year-over-year decline of around 39.3%, largely reflecting the normalization of re-exports after exceptionally high trade levels in 2024.
- Remittance inflows increased by 7.3% in 9m 2025, remaining significantly above pre-2022 levels. At the same time, net remittances increased by 13.8%, comprising 1.0 bn USD.
- Foreign reserves stood at USD 4.3 billion, marking a 19.8% increase compared to the same period last year.

Source: Statistical Committee of Armenia, Central Bank of Armenia



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Our Road to Success

1998

Ameria Advisory was founded by a group of young repatriated professionals

2007

Ist bank acquisition deal in Armenia:

acquired shares of one of the oldest yet smallest banks in Armenia-Armimpexbank 2010

1st banking merger deal in Armenia:

Ameriabank and Cascade bank signed merger deal

2015

USD 30mIn equity investment by EBRD*

USD 50mln sub debt from IFC*

1st published international credit rating (**B+ rating** with Stable Outlook by Fitch)

2021-2024

BB- rating by S&P Total loan book more than **AMD 1**

Ameriabank joins Lion Finance Group PLC in 2024



2000-2006

Ameria became a **GROUP of companies** with expanded business lines: Legal and Tax Advisory, Business Advisory, Investment Banking, Asset Management

2008-2009

Rebranded to Ameriabank, unprecedented growth amid global crisis 2011-2014

Became the leading bank in Armenia.

Strategic decision to become a universal bank, significantly increasing Retail Banking share 2017-2020

Absolute leader in RA by key financial indicators

USD 30mIn **equity investment by ADB** in early 2018**

Ba3 rating with stable outlook by Moody's **B+ rating** with stable outlook by S&P

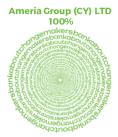
1st Green Bond issuer in Armenia



Our Shareholders

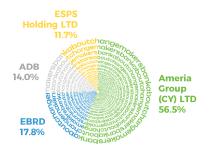
2007-2013

Equity investment from Diaspora investors to purchase a local bank, as AmeriaGroup (CY) Ltd became the 100% shareholder of Ameriabank CJSC.



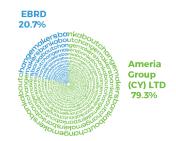
2018

ADB made its first equity investment in Republic of Armenia, joining Ameriabank's shareholders with another USD 30 mn investment.



2015

EBRD became the first international institution to become a shareholder with investment of USD 30 mn.



2020

Afeyan Foundation for Armenia Inc. became a direct shareholder of Ameriabank CJSC in the result of redemption of corresponding shares in Ameria Group (CY) Ltd.



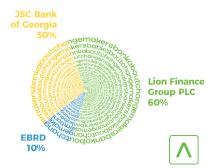
2016

ESPS Holding Limited has been established for holding shares of Ameriabank's management team vested by the Employee Share Ownership Plan.



2024

A strategic change in the shareholding structure with Lion Finance Group PLC, an LSE listed financial group, becoming the main shareholder.



Recognition and Honors for Achievements

Best Bank in Armenia

Numerous awards and recognitions from global institutions, agencies and IFIs in trade finance, investment banking, capital markets and custody services.











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Strong Team and Corporate Culture

- Unique corporate culture driven by a flat organization and a fully merit based compensation structure
- **Experienced** board members with diverse international background

One of the most professional and talented teams in the local market

Best practice corporate governance system and principles

Fully functioning Board committees as per international best practice of public companies



Board of Directors



Andrew Mkrtchyan
Chairman of the Board
About 30 years of experience in commercial and investment banking and management advisory by standing at the roots of investment banking establishment in Armenia, board member in a number of private/public organizations.

Archil Gachechiladze

Sulkhan Gvalia

Robert von Rekowsky



Richard P. Ogdon

Non-executive Independent Board Member

More than 35 years of experience in the financial sector, with senior positions in investment banks, asset management and advisory companies (UBS Warburg, Uralsib and other Fis), serves as the CEO of TRDATA software company.



Non-executive Board Member
More than 20 years of experience in financial services, with senior roles both in Georgia and internationally. Having spent some time with Lehman Brothers Private Equity (2006-2008), he returned to Georgia and held key positions at Lion Finance Group PLC and its subsidiary, Bank of Georgia, including Deputy CEO, Corporate Banking, CFO, and Deputy CEO, Investment Management. Currently, he is also an Executive director and CEO of Lion Finance Group PLC and CEO of Bank of Georgia.



Non-executive Independent Board Member
More than 30 years of experience with wide range of
international companies, including a decade with
McKinsey & Company in Berlin as a partner. In 2013, he
founded Raisin, Europe's first global deposit platform,
and continues to serve as its CEO. He also serves as an
independent non-executive director at Lion Finance
Group PLC.

Tamaz Georgadze



Non-executive Board Member

More than 20 years of experience in banking, beginning his career at TbilUniversalBank, where he served as Deputy CEO before its acquisition by Bank of Georgia in 2004. At Bank of Georgia, he held various senior roles, including Deputy CEO, Chief Risk Officer (2005-2013) and Deputy CEO, Head of Corporate Banking (2013-2016). Currently, he is also the Deputy CEO and CFO at Bank of Georgia and CFO of Lion Finance Group PLC.



Tigran Davtyan Non-executive Independent Board MemberMore than 30 years of experience in the financial system, with senior executive positions at the commercial banks, of which more than 8 years as CEO. Held senior positions at the Central Bank of Armenia and Eurasian Economic Commission.



Non-executive Board Member Around 35 years of experience in global asset management, specialized in emerging markets funds, a former vice-president at Emerging Markets Strategy and portfolio manager for Fidelity Investments.



Management Board



Artak Hanesyan CEO, Chairman of the Management Board been the CEO of Ameriabank since 2008. Before





Hovhannes Toroyan Chief Financial Officer Around 20 years of experience in the banking system of Armenia, including more than 10 years with Ameriabank, being responsible for strategy. research, assets and liabilities management.

He became the CFO of Ameriabank in O3 2022.



Gagik Sahakvan **CIB Director** More than 25 years of experience in commercial banking and business advisory. Starting his career in advisory business and leading Ameria advisory services he later moved to corporate banking and has been heading the business line since 2010.



Retail Banking Director A proven career track of more than 25 years in retail banking, of which around 15 years at HSBC bank Armenia, Mr. Barseghvan joined Ameriabank as Retail Banking Director in 2012.

Arman Barseghyan



Armine Ghazaryan Chief People and Services Officer More than 20 years of experience in the banking sector of Armenia, most of which in human resources management (HRM), Mrs. Ghazarvan had been heading Ameriabank's HRM unit since 2008, prior to becoming CPSO in 2019.



Andranik Barseghvan Risk Management Director Around 30 years of experience in financial institutions' risk management and automation technologies. Mr. Barseghyan has been heading Ameriabank's Risk Management Center since 2009.



Chief Accountant About 35 years of experience in the banking sector of Armenia, of which 10 years at the Central Bank and about 20 years as the Chief Accountant of Ameriabank.

Gohar Khachatrvan



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thsnd AMD

Balance Sheet

ITEMS	3Q2025	2024
Cash and cash equivalents	171,535,769	198,978,576
Financial instruments at fair value through profit or loss	29,708,681	30,112,453
Available-for-sale financial assets	19,398,193	19,457,310
Money market short-term disbursements	131,698,771	114,051,207
Loans and advances to customers*	1,543,043,650	1,309,937,917
Held-to-maturity investments	157,244,707	154,904,377
Property, equipment and intangible assets	34,998,155	31,188,887
Other assets	27,629,146	23,877,113
Total assets	2,115,257,072	1,882,507,840
Financial liabilities at fair value through profit or loss	2,113,237,072	1,002,307,040
Liabilities to banks	166,106,535	113,684,356
Current accounts and deposits from customers	1,249,740,943	1,122,212,988
Other borrowed funds	135,345,139	135,933,377
Sub-debt Sub-debt	36,938,333	27,996,197
Other liabilities	219,340,151	226,392,623
Total liabilities		
Total Habilities	1,807,471,101	1,626,219,541
Share capital and premium	54,741,241	54,741,241
Revaluation Reserve	11,305	(439,945)
Retained earnings	253,033,425	201,987,003
Equity		
-4····A	307,785,971	256,288,299



Profit and loss

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ITEMS	3Q2025	3Q2024
Net interest income	86,450,299	67,665,352
Net fee and commission income	14,049,285	11,579,431
Net profit/loss from trading operations	16,122,852	16,905,095
Other operating income (expenses)	(8,829,507)	(4,570,569)
Operating income	107,792,929	91,579,309
Impairment losses	(2,552,751)	(1,751,678)
Personnel expenses	(31,665,536)	(30,684,459)
Total administrative expenses	(11,043,850)	(8,207,219)
Profit/ (loss) before tax	62,530,792	50,935,953
Profit tax	(11,484,370)	(9,296,783)
Net profit/ (loss)	51,046,422	41,639,170

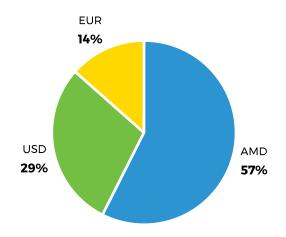


CBA prudential standards

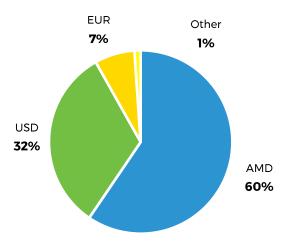
ITEMS	2023	2024	3Q2025	CBA requirement	Violations
Minimum statutory fund (in '000 AMD)	54,466,380	54,466,380	54,466,380	50,000	No violation
Minimum total capital (in '000 AMD)	224,093,877	273,348,297	342,733,471	30,000,000	No violation
S12_Total capital to risk weighted assets	16.77%	16.57%	17.18%	12.00%	No violation
S21_High liquid assets / Total assets	24.60%	21.86%	21.92%	15.00%	No violation
S211_High liquid assets of first group of currency / Total assets of first group of currency	28.56%	25.46%	23.97%	4.00%	No violation
S22_High liquid assets/ Demand liabilities	74.92%	64.99%	73.28%	60.00%	No violation
S221_ High liquid assets of first group of currency / Demand liabilities of first group of currency	75.78%	68.46%	73.40%	10.00%	No violation
S31_Maximum risk on a single borrower	16.62%	18.40%	15.34%	20.00%	No violation
S32_Maximum risk on large-scale borrowers	101.11%	104.87%	92.00%	500.00%	No violation
S41_Maximum risk on bank related person	2.67%	1.09%	1.77%	5.00%	No violation
S42_Maximum risk on all bank related persons	10.79%	7.45%	8.42%	20.00%	No violation
Minimum requirement for obligatory reserves allocated with RA CBA: AMD Currency	x	х	X	4% 18%	No violation
Maximum risk of currency position / Total capital of the bank	3.58%	1.10%	2.00%	10.00%	No violation

FX Exposure

Currency structure of loan portfolio



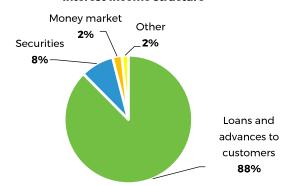
Currency structure of deposits



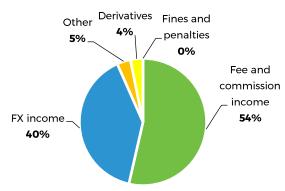


Income Structure

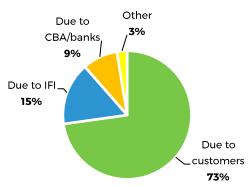
Interest income structure



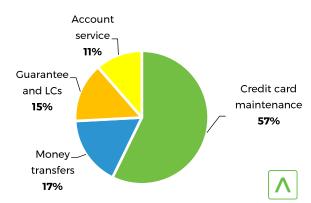
Non interest income structure



Interest expense structure



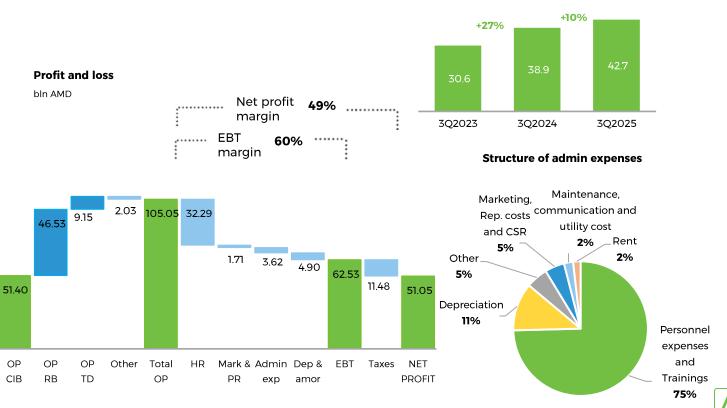
Net fee and commission income structure



P&L Structure

Admin expenses

bln AMD



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